



Business Leaders Network

Business Leaders Network Professional Municipal Services and Products Guide



Pennsylvania Municipal
League



Business Leaders Network Professional Municipal Services and Products Guide

This product and services guide represents a wide-array of corporate offerings established to promote the exchange of ideas between corporate leaders and the leaders of the Commonwealth's communities in order to strengthen local government, encourage economic competitiveness and promote corporate civic engagement.

This guide was created to assist municipal officials in locating businesses that provide services and products vital to their communities as well as providing the ability to receive competitive bids guaranteeing the best pricing available.

The League will update this reference guide annually. If you are interested in becoming a member of the Business Leaders Network, contact Amanda Lane, Deputy Executive Director - Membership, at 717-585-2702 (cell) or via email at alane@pml.org.

The following categories are represented within this guide:

- **CPA Firm**
- **Energy**
- **E-Procurement/Online Bid Management**
- **Financial Services**
- **Insurance**
- **Law Firm**
- **Managed IT Services & Cyber Security**
- **Parking Authority**
- **Telecom/Media**
- **Unemployment Compensation Trust**



**Business Leaders
Network**

Municipal Services and Products Guide

CPA Firm



Brown Plus

Contact: Brian Marchuck
210 Grandview Ave.
Camp Hill, PA 17011
(717) 761-7171
brownplus.com

Since our founding in 1990, Brown Plus has grown to become a leading accounting and advisory firm providing attest, tax and advisory services. We proudly serve businesses, nonprofits and high-net-wealth individuals across the country, with a concentration in the Mid-Atlantic region. Our Firm specializes in providing industry-focused experience to clients within numerous different sectors, including construction, manufacturing and distribution, insurance and tax-exempt entities.

The professionals at Brown Plus are skilled and dependable advisors, bringing clients the clarity needed to see what's possible as they work to achieve their goals. We want to turn our knowledge into your value, granting you the insights you need to succeed.

Brown Plus has approximately 140 team members and offices in Camp Hill, Hanover and Lancaster, Pennsylvania, as well as Frederick and Westminster, Maryland. Learn more about our services and contact us today at www.brownplus.com.



Maher Duessel

Contact: Jennifer CruverKibi, CPA
1800 Linglestown Rd, Ste 306
Harrisburg PA, 17110
(717) 232-1230, x204
md-cpas.com

A specialized CPA firm with a focus on Single Audits, Maher Duessel provides comprehensive audit/assurance, tax, and consulting services to the public sector. We are experts in the needs and challenges of governments and nonprofits as they grow and adapt in service to their communities. Utilizing the latest audit technologies, we offer an efficient engagement process that digs deeper than just an organization's bottom line. We are proud to be recognized among the elite group of CPA firms of our size in the country. Out of the more than 40,000 CPA firms across the United States, the American Institute of Certified Public Accountants (AICPA) includes Maher Duessel as a Group of 400 (G400) member – one of the largest 500 CPA firms in the country. The AICPA separates the country's 100 largest CPA firms into a separate group called the G100. The G400 represents the next 400 largest firms in the United States.

Energy



Constellation

Contact: Matthew Shortall
1310 Point Street, 9th Floor
Baltimore, MD 21231
(443) 602-5755
constellation.com

The League chose Constellation as it's endorsed energy supplier to provide value to members like you. The League members can manage energy costs in new and powerful ways to achieve budget certainty, cost savings, and financial protection with Constellation's full range of integrated energy solutions. Constellation also provides The League with educational materials and a dedicated focus serving municipalities and local government entities.

E-Procurement/Online Bid Management



PennBid

Contact: Freddy Lutz
PO Box 221
Robesonia, PA 19551
(610) 693-4769
pennbid.net

PennBid streamlines the sealed bid management process with a state-of-the-art,

web-based platform, saving considerable time and resources for public agencies. Provided at no cost to public agencies and their design firms, PennBid leverages deep vendor pools to promote aggressive pricing – all while dramatically reducing costs for producing documents, advertising, and other time-consuming tasks. By promoting a “best-practices” approach to procurement, PennBid allows agencies to focus their energy on better data collection and decision-making.

Financial Services



Cornerstone Wealth Advisory & Insurance Services, LLC

Contact: Patrick Geary
3910 Caughey Rd., Suite 220
Erie, PA 16506
(814) 315-2000
cwais.net

Cornerstone Wealth Advisory & Insurance Services, LLC. has collectively been working with institutional clients and individuals for over 50 years. Our professional staff uses it's extensive personal and professional experience in financial services to help you pursue your goals. We can help you by setting up and maintaining your employee's retirement plan, as well as understanding your fiduciary obligations.



Government Finance Solutions

Contact: Tracey Rash
4250 Crums Mill Rd, Suite 301
Harrisburg, PA 17112
(717) 514-2605
gfsdawood.net

Dawood's Government Finance Solutions (GFS) team will help put you on the path to success. With a focus on results rather than reports, GFS serves clients as business partner, strategic advisor, and technology influencer. GFS can augment your existing team with experience financial management staff, fill a temporary financial manager role, or assist with replacing key fiscal staff members. We provide specific recommendations for financial challenges and propose feasible solutions, GFS can bridge the gap between current financial processes and municipal goals. Working with your staff and elected officials to maximize the use of federal and state funds, from the American Rescue Plan Act to state grant programs, GFS works to strategize the best use and mix of funding to effectively enhance your economic development objectives.



PFM Asset Management

Contact: John Molloy
213 Market Street
Harrisburg, PA 17101
(717) 232-2723
pfmam.com

Our team can help your city or municipality with all aspects of its finances through our financial and debt advisory services; investment management for operating, pension and OPEB funds; and management and budget consulting services. We work with organizations of all sizes across the nation and have more than \$210.2 billion in assets under management as of March 31, 2023. Our focus is solely on institutional clients, including cities, counties, school districts, pension funds, utilities, insurance pools, higher education, and healthcare institutions. We take a client-first approach to understand the specific challenges you face today so that we can build solutions to last into the future.

Insurance



Delaware Valley Trusts

Contact: Carol Bigham
719 Dresher Road
Horsham, PA 19044
(215) 706-0101
dvtrusts.com

For almost three decades, the Trusts have been providing cost-effective comprehensive health, workers' compensation and property & liability coverage to Pennsylvania public entities. We offer stable rates that defy industry trends to help our membership save money. Members also enjoy rewards through dividends, rate credits and multi-trust discounts as well as exceptional member service and a wide-array of exclusive value added benefits such as a comprehensive wellness program, training and educational resources, customized loss control services,

grant funding to support health and safety initiatives, and much more. Let us manage your risk, while you realize the rewards.



Municipal Benefits Services

Contact: Michael Boyd
301 Grant Street, Suite 270
Pittsburgh, PA 15219
(412) 246-2520
mbgbenefits.com

Municipal Benefits Services operates exclusively for the benefit of municipalities in Pennsylvania that participate in the Trust and is managed by a Board of municipal employers and professionals. We hope you will join the more than 300 Pennsylvania municipalities in our effort to be your "One Stop Benefits Shop." MBS' mission is to provide valuable and cost-effective employee benefit programs and related services to local governments through co-operative purchasing with a strong focus on effective risk management strategies to deliver long-term cost containment and superior service for our members.

NLC Service Line Warranty Program



NLC Service Line Warranty Program

Contact: Ashley Shiwarski
4000 Town Center Boulevard
Suite 400
Canonsburg, PA 15317
(724) 749-1097
homeserveusa.com

Since its founding in 2003, HomeServe has been working in partnership with utilities and municipalities across the country to provide solutions that help address aging private and public infrastructure. When a homeowners' service line breaks immediate attention is imperative to avoid wasted water and ground pollution. The NLC Service Line Program provides homeowners with a low cost alternative to expensive repairs, and 24/7/365 service when the unexpected pipe breaks in their yard or backs up into their basement. So not only do the homeowners in your community gain peace of mind, but they help preserve our water supply for future generations.



PA Municipal Health Insurance Cooperative

Contact: Zachary Peirson
201 E. Oregon Rd.
Suite 100
Lititz, PA 17543
(717) 723-4600
benecon.com

PMHIC is open to all local governments and related agencies throughout the Commonwealth. We currently have over 240 local governments as members. Cooperative members receive cost savings and stability in pricing for their employee health insurance.



PennPRIME
INSURANCE TRUSTS | A Service Program of The League

PennPRIME

Contact: Elizabeth Henry
414 North Second St.

Harrisburg, PA 17101
(717) 236-9469, ext. *250
pennprime.com

For Pennsylvania municipal entities, I'd be happy to talk with you about PennPRIME and how we manage risk together. Whether your entity seeks property insurance, liability coverage, workers' compensation coverage, public officials and police professional liability or cyber coverage, a full slate of loss control and risk management services, or legal back-up, PennPRIME offers custom-tailored risk management solutions designed specifically for you.



Porter & Curtis, LLC

Contact: Ken Porter
225 State Rd.
Media, PA 19063
(610) 891-9856
portercurtis.com

Porter and Curtis, LLC is a consultative commercial property and casualty insurance broker that creates client-customized solutions that reduce the cost of risk and uncertainty. We'll assess your existing coverages to identify room for improvement, provide an objective review, and see how your program conforms to identified exposures.

Unemployment Compensation Trust



U-COMP

Contact: Elizabeth Henry

Deb Gross (Consultant)
414 North Second St.
Harrisburg, PA 17101
(717) 236-9469, ext. *250
pml.org

U-COMP is a Trust program offered by The League to provide group unemployment compensation coverage for public entities in Pennsylvania and to assist in lowering unemployment claims. Program membership is open to all classes of municipalities and authorities. Members have the opportunity to receive annual dividends. U-COMP also provides unemployment education, representation at hearings, and assistance with the completion of forms for Labor and Industry.

Law Firm



Campbell Durrant, P.C.

Contact: Mike Palombo, Esq.
535 Smithfield St.
Suite 700
Pittsburgh, PA 15222
cdblaw.com

Campbell Durrant, P.C. is a law firm specializing in public sector, labor and employment law in Pennsylvania. Although we work with a variety of clients, our work is concentrated in the public sector. We understand that the largest portion of a governmental employer's expenses are tied to personnel. Therefore, issues affecting employment and personnel costs can be significant. That's where we come in. Our experienced staff and attorneys can greatly affect a successful outcome in these matters.

SAUL EWING

LLP

Saul Ewing Arnstein & Lehr LLP

Contact: William W. Warren, Jr., Esq.
2 North Second St.

7th Floor

Harrisburg, PA 17101

(717) 238-7698

saul.com

Saul Ewing Arnstein & Lehr LLP provides clients with legal services, from our four Pennsylvania offices. Our firm has a long tradition of support for and representation of governmental entities at the state and local levels. We handle legal issues encountered by League members, including public finance, public construction and procurement, employment, environment and natural resources, and real estate. Bill Warren in our Harrisburg office is the liaison with League members.

Managed IT Services & Cyber Security

Infradapt

Outsourced IT for Government

Infradapt

Contact: Nate Kline
40 S. Cedar Crest Blvd.

Allentown, PA 18104

(484) 546-2028

infradapt.com

Infradapt is a Managed Service Provider offering Outsourced IT and Outsourced Telecom to businesses, enterprises and education. The Infradapt philosophy is to serve our clients with integrity, innovation and excellence. Our mission is to deliver freedom against restrictive or unreliable technologies and to improve our clients' focus on their core business. We provide tech solutions and preventative measures so you spend less time fussing and more time being productive. No matter the issues your company faces, when it comes to technology and information, Infradapt is here to help. Start by scheduling your free consultation, and we'll work together to determine how Infradapt can help keep your business running smoothly, efficiently, and productively.

Parking Authority



Bethlehem Parking Authority

Contact: Steven Fernstrom

85 W. North St.

Bethlehem, PA 18018

(610) 419-1484

bethpark.org

Our mission at the Bethlehem Parking Authority is to support the growth and development of the city of Bethlehem by efficiently managing and administering parking resources that contribute to a safe, accessible, and sustainable community.

Telecom/Media



AT&T

Contact: David Kerr
351 Stanley Drive
Palmyra, PA 17078
(717) 269-5872
att.com

Our world is rapidly being transformed by the widespread and growing availability of 5G and fiber. And AT&T is leading the charge with our nationwide fast, reliable and secure 5G coupled with our growing, multi-gig fiber internet service. As much as we depend on broadband connectivity today, we think this is only the beginning. We're strengthening our network to enable everything from smarter homes and cities to high-quality remote healthcare, augmented and virtual reality and sophisticated new workplace collaboration tools. By 2025, we estimate that users will consume at least 5 times more data than they did in 2021. Providing those connections is in AT&T's DNA. Ever since We believe we have the resources, focus, expertise and people to be the best connectivity provider through 5G and fiber.



Comcast

Contact: Marcie Callan
15 Summit Park Drive
Pittsburgh, PA 15275
(878) 999-5636
comcast.com

A Fortune 50 Company uniquely positioned at the intersection of media and technology, Comcast provides the most reliable data, voice, and TV services for your business and community that consistently exceeds customer expectations. Comcast brings together innovative technology and extraordinary content and experiences.



Verizon

Contact: Bill Carnahan
15 Montgomery Pl.
Pittsburgh, PA 15212
(412) 633-3248
verizon.com

Drive your business forward with our suite of solutions: Harness the power of 5G, Drive transformation with Verizon 5G Edge, Build a better infrastructure, Strengthen customer relationships, Secure your organization and Navigate new working models. Empower your enterprise with solutions designed to help your business make smarter critical decisions. From your trusted technology partner, leading the way to innovation.